

Datasheet

# Sage Intacct Cloud Accounting Software for Dental Practices

Built for data-driven  
healthcare organizations

**Dental practices face unique challenges—from cost containment and multientity reporting to new billing models and product offerings—and a cloud-based accounting system allows you to better understand your organization and succeed in the future. As the need to use Protected Health Information (PHI) to understand the health of practices grows, so does the need to maintain HIPAA compliance and keep PHI secure—even in your financials. At Sage Intacct, we're passionate about building accounting software that helps you better understand your business, maintain HIPAA compliance, and succeed in the ever-evolving healthcare industry**

#### **Built for healthcare**

As healthcare grows in complexity, so does your organization. You're managing multiple locations and practices, navigating changing reimbursement methods and initiating cost reduction initiatives, while manual processes are draining your productivity. You need insight into your growing breadth of



financial and operational data, and we've built our healthcare accounting software with you in mind. We provide HIPAA-compliant financials with continuous consolidation across multiple offices, practices and locations. Sage Intacct healthcare customers have increased profitability by 30% with better insight for informed decisions, realized 25% improvement in efficiency gains, and taken departmental reporting from 10 days to 10 minutes.

#### **Real-time visibility and insights**

The Sage Intacct real-time reporting allows you to understand and measure performance for both financial metrics and operational outcomes. Because every transaction in the system can be tagged with dimensions, finance professionals can sort, view, filter, and report on the specific information they need. With greater insight, our dental customers have improved visibility of location and provider performance to achieve gross margin targets and improved revenue per provider by up to 6.5%.

**Sage**

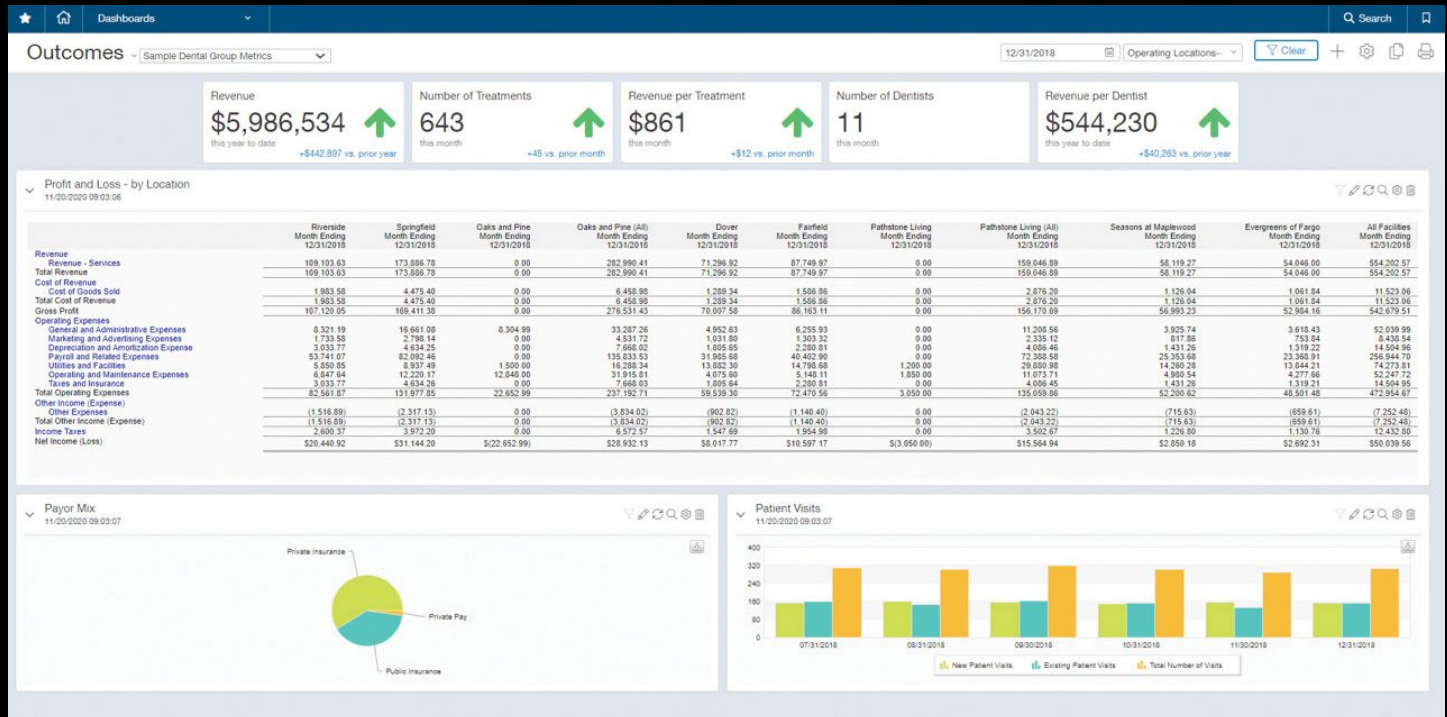
**DSD**  
BUSINESS SYSTEMS

## True cloud technology with open API

As an innovator in the cloud space, the Sage Intacct multi-tenant, true cloud foundation brings robust technology infrastructure to your organization, without the high costs of managing servers. Our open API lets you connect to existing systems or those you are considering in the future. This means you can leverage key data from electronic medical records, payroll, budget, CRMs (including Salesforce), and other systems to track key performance indicators.

## Recognized by finance experts

- **AICPA:** We are the first and only preferred provider of the AICPA.
- **Gartner:** Sage Intacct received the highest score in [Core Financials for the Lower Midsize Enterprises Use Case in Gartner's Critical Capabilities Report](#) in 2021.
- **G2:** Sage Intacct has the highest customer satisfaction score for multiple accounting categories on G2, a leading business software review platform.
- **Avertium:** Sage Intacct security safeguards have been certified as HIPAA- and HITECH-compliant by Avertium. Sage Intacct will enter into a Business Associate Agreement with eligible healthcare organizations.
- **Healthcare Financial Management Association:** Sage Intacct has earned the designation of Peer Reviewed by the Healthcare Financial Management Association (HFMA). We are the only financial management solution to receive this designation.



Sage Intacct dashboards provide visibility into critical metrics for your dental practice—like revenue per treatment, revenue per dentist, patient visits, compliance, and more.





#### Capabilities include

- Accounts Payable
- Accounts Receivable
- Advanced Audit Trail (HIPAA Compliance)
- Allocations Management
- Analytics and Business Intelligence
- Budgeting and Planning
- Cash Management
- Dimensional General Ledger
- Fixed Assets
- Grant Tracking and Billing
- Inventory Management
- Multi-entity and Global Consolidations
- Order Management
- Purchasing
- Reporting and Dashboards
- Spend Management
- Time and Expense Management
- Vendor Payment Services

In healthcare, both regulatory compliance and the pressure to maintain or improve each unit of profitability are intensifying, so cost containment is paramount. Sage Intacct helps us constantly watch our profits per case, per hour, and per chair, and implement creative billing approaches to achieve a 90% higher overall revenue per unit and 7% increase in gross margins.

**Virginia Jones, PhD, COO**  
Village Family Dental

[www.sageintacct.com/healthcare-accounting-software](https://www.sageintacct.com/healthcare-accounting-software)  
**877-437-7765**

©2022 The Sage Group plc or its licensors. Sage, Sage logos, Sage product and service names mentioned herein are the trademarks of The Sage Group plc or its licensors. All other trademarks are the property of their respective owners.