

Sage 100 vs Sage Intacct

A DETAILED COMPARISON OF SAGE MID-MARKET ERP



Sage Software History

The Sage Group plc, commonly known as Sage, is a British multinational enterprise software company based in Newcastle upon Tyne, England. Founded in 1981 as a way to create quotes quickly and keep track of accounts, Sage rapidly evolved into the **globally recognized technology company** it is today. Currently, Sage is the market leader for **integrated accounting solutions** and works with millions of businesses in every industry around the world.

Since then, Sage has worked tirelessly to provide a suite of products, including Sage 100, Sage 300, and of course, Sage Intacct. Sage Intacct was acquired in the fall of 2017 and acts as the "**cornerstone of [Sage's] ongoing transformation**" and has since led the cloud financial management revolution. Thousands of organizations (from startups to public companies) are using Sage Intacct to enhance company performance and accelerate their success.



Sage Intacct Overview

Sage Intacct is a **best-in-class true cloud business management solution**, which means it's scalable, secure, and accessible on any device. In addition to offering real-time visibility and insights into your company, Sage Intacct also has an open API integrations that do *not* break. Additionally, there is no need for on-site maintenance, because the system upgrades are automatic and free each quarter, so you can focus on growing your business.

This ERP software is also AICPA endorsed with a **#1 rating in customer satisfaction** across all industries. So whether you're in the healthcare practice or nonprofit space, you can trust that Sage Intacct adapts its configuration to best suit your needs. Despite Sage customers being content with their current solution, numerous have identified and experienced Sage Intacct to be the best choice in this fast-paced digital age.



Sage Intacct Benefits

Sage Intacct is cloud financial management designed for forward-looking organizations. Below are some highlights that allow Sage Intacct to stand out:

True Cloud Software

Sage Intacct is a *true cloud*, *best-in-class solution*, fully accessible anywhere, from any device with no downtime for upgrades.

Industry Specific

Sage Intacct has *deep vertical focus*, meaning customers can benefit from key industry functionality.

AICPA Preferred

Sage Intacct is the first and only financial management software approved by the American Institute of Certified Public Accountants (AICPA).

Award Winning Solutions

Sage Intacct has *consistently high ratings* from customers and analysts. Gartner, TrustRadius, and G2 all give Sage Intacct high ratings, so you can trust Sage Intacct is loved by customers and analysts alike.

Modern Functionality

Sage Intacct offers modern functionality for a multitude of its features like, dimensional chart of accounts, multi-entity shared, AI tools, and more.

Sage Intacct Marketplace

Are you looking to extend your Sage Intacct solution? Discover best-in-class add-ons in the marketplace!

Unlimited Growth

Sage Intacct has proven to *transform midsize companies for faster growth* through scalability and unlimited computing power

Multi-Dimensional Accounting

Sage Intacct provides dimensional accounting for rich dashboards, instant visibility, and eliminates Excel-based reports.

Switching from Sage 100 to Sage Intacct

Why are customers switching from Sage 100 to Sage Intacct?

Sage 100	Sage Intacct
On-premises solution that requires hosting and a Remote Desktop connection to provide off-site access capabilities; upgrading versions requires significant time investment Limited industry focus, industry-specific activities are tracked manually Multi-entity management needs an add-on for inter-company, consolidation is done through reporting using Sage Intelligence or other external financial reporting tool Uses segmented general ledger accounts, resulting in a huge chart of accounts as well as financial reporting challenges Reporting is labor intensive and needs re-formatting in Excel; batch-based transaction posting creates a lag between transaction and reporting Workflow approvals are an add-on Lacks ease-of-use functionality	True-cloud solution where updates are released quarterly, applied automatically, and require no downtime or consulting services Deep industry focus and automation of key processes, eliminating the need for manual tracking Multiple entities share the chart of accounts, customers, and vendors; consolidations and eliminations are automatic, providing immediate visibility to consolidated results Uses a modern, dimensional account structure which streamlines both the chart of accounts and reporting Dashboards and reports deliver instant visibility and eliminate the need for Excel-based reports Automated, configurable workflows to eliminate manual approval processes Modern, ease-of-use functionality, including dashboards, and process flows as well as AI tools

Features Comparison Table

Utilize the table to compare, assess, and evaluate Sage Intacct to Sage 100.

FEATURES	Sage 100	Sage Intacct
Install Options	On-Premise/3rd Party Hosted	Cloud
User Licenses	Concurrent	Named
Pricing Options	Subscription	Subscription
Update Frequency	Bi-Annually	Quarterly
Ease of Upgrade	Parallel	Automatic
Programming Language	Providex/SQL	Linux/Apache/Oracle/PHP
Accessibility	Client Server/RDC	Web Browser
Workflow Approval	Add-On	✓
Process Flows	Add-On	✓
Import Capabilities	VI/Scripts	CSV Templates/XML

General Ledger

Chart of Account	Natural + Segments	Natural + Dimensions
Multi-Company/Entity	✓	✓
Inter-Company	Add-On	✓
Multi-Currency	Add-On	✓
Multi-Book	Add-On	✓
Sage Intelligence	✓	Native
Budgets	✓	✓
Budget Sharing	3rd Party	✓
Forecast and Version	Basic	✓

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Features Comparison Table Cont'd

FEATURES	Sage 100	Sage Intacct
Project Accounting		
Contract Billing/ASC606	✗	✓
Revenue Recognition	✗	✓
Time & Attendance	✓	✓
Distribution		
Kitting	✓	✓
Lot Tracking/Serialization	✓	Basic
Manufacturing		
	Discrete	✗
Optimal Industries	JobShops/Light Assembly	Projects, Service, SAAS, NFP
Field Service	✓	3rd Party Add-Ons
MRP	✓	✗
Key Add-Ons		
CRM	Sage CRM	SalesForce
Avalara	✓	✓
Warehouse Management	Scanco/Scanforce	QStock, ScanForce
eCommerce	ROI/Website Pipeline	3rd Party Add-On
AICPA Endorsed		
	✗	✓

Sage 100 to Sage Intacct Customer Success Story

Propark Mobility provides parking and mobility services at 700 different locations, and made the **switch from Sage 100 to Sage Intacct**. When rapid growth began to stress its legacy accounting application, they knew it was time for a change. "While our previous solution, Sage 100, worked well for years, we needed to take things to the next level. We wanted better reporting, simplified consolidations, streamlined payable processing, and overall more visibility into our complex operation."

Resulting from the change to a more robust ERP solution (Sage Intacct), Propark has saved hours with faster consolidations, reduced time assembling work papers, and have deeper insight into every operational area. Learn more about [**Propark's Success**](#).



Success Story

Accelerating growth and driving efficiencies

With Sage Intacct and DSD, Propark Mobility unlocks operational insights that fuel informed decision making

"I'd definitely say that in less than one year, Sage Intacct is well on its way to paying for itself."

Tim Willey
CFO, Propark Mobility

The Challenge
Rapid growth pushed the limits of Propark's legacy accounting application, making it challenging for the company to gain necessary visibility across its multiple locations and entities.

The Solution
Propark selected Sage Intacct in part due to the solution's multi-entity and dimensional capabilities that could help speed and streamline consolidated financial reporting.

The Outcomes
The migration to Sage Intacct is rapidly delivering a positive return on investment, both in time savings and in increased operational efficiencies.

- Shortened time to produce monthly consolidated financial reports by 10-12 hours.
- Saving 20 hours/month of senior staff time assembling work papers.
- Dimensions deliver deep insight into every operational area.

DSD
Business Systems

Sage
Intacct

Propark Mobility
About Propark Mobility
From the Four Seasons in Boston, to the Google Campus in California, in signature office building garages, five-star hotel front doors and hospital arrival zones, Propark delivers premium service across a broad spectrum of asset platforms. Propark currently provides parking and mobility services at 700+ locations across 20 states, and employs over 4,000 wonderful Parking People.

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Shortened time to produce monthly consolidated financial reports by 10-12 hours.

Saving 20 hours/month of senior staff time assembling work papers.

Dimensions deliver deep insight into every operational area.

"DSD helped up prepare carefully and think through workflows and methodologies that would support our growth going forward."

Tim Willey - CFO, Propark

Industries Who Love Sage Intacct



CPAs and Accountants



Healthcare



Professional Services



Nonprofit



Wholesale Distribution



Hospitality



Subscription Models & SaaS



Construction



Financial Services



Franchises

Sage Intacct boasts capability for a myriad of industries. That being said, there are a few fields that specifically target Sage Intacct as their perfect solution. The industries include (but are not limited to): **Professional Services, Healthcare, and Nonprofit.**

With the nonprofit space being the largest industry of Intacct, many companies have noted the functionality of Intacct software directly complementing their business needs. Furthermore, the Sage Intacct IT core competencies includes tools to meet various compliance and regulatory standards necessary for excelling in their respective fields like HIPAA.

Sage Intacct vs an on-premise solution

Say goodbye to upgrades!

Sage Intacct rolls out quarterly software updates that automatically apply to all environments at *no additional cost* to the customer.

Accessible from any and every device!

All you need is a supported browser and internet connection for any person to be connected to Sage Intacct.

Sage Intacct is secure and reliable.

with 99.98% uptime, PCI certification, and achievements in passing multiple security audits (SSAE 18 SOC 1 Type II and SOC 2 Type II)



Have Questions? Concerns? Talk to us.



Contact a DSD expert to learn more about our solutions! Your future awaits you.

Should you have any questions about Sage Intacct,
please feel free to contact us:

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