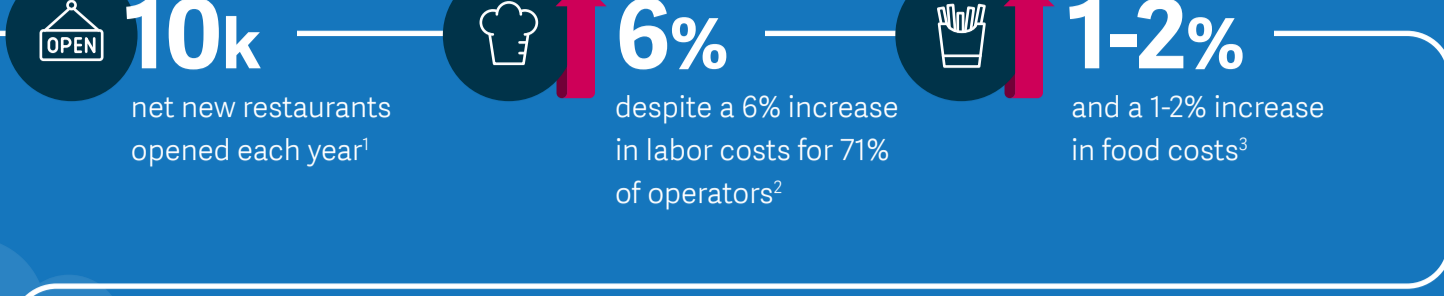


## sage Intacct

### Serving Up Rapid Insights to Drive Growth and Improve Efficiency 25%-50% in Franchise Restaurants

Quick service is the fastest growing segment in the restaurant industry



It's a tight margin business



The role of finance teams needs to evolve from historian to forward-looking strategist in order to grow business margins. And implementing technology connecting the front-of-house with the back-of-house improves visibility and efficiency, in turn driving growth.

**1/3** Yet, 1/3 of restaurant operators say their technology is lagging<sup>6</sup>

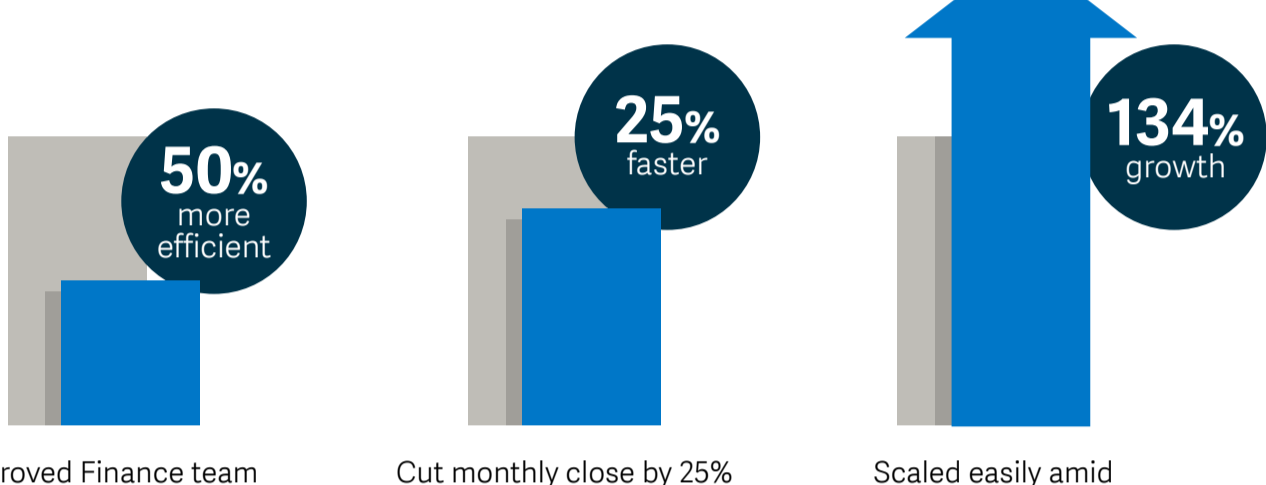
#### Here's what Sage Intacct's native cloud financial management solution brings to the table.



#### Improved efficiency

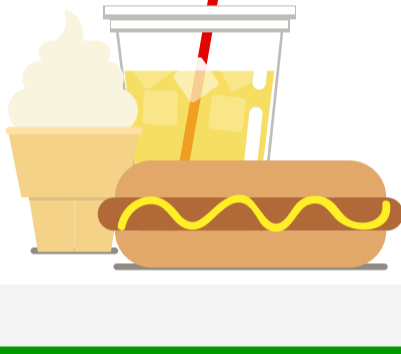
- Nix exports to spreadsheets
- Automate continuous consolidations
- Automate performance and outcome metrics

#### S&L, a Culver's franchise



"We never would have been able to handle this kind of growth without Sage Intacct's automation. Even though we still have the same exact staff managing double the workload, neither our lead accountant nor I worry about basic journal entries or daily transactions anymore. Instead, we're freed up to focus on the monthly close and financial reviews."

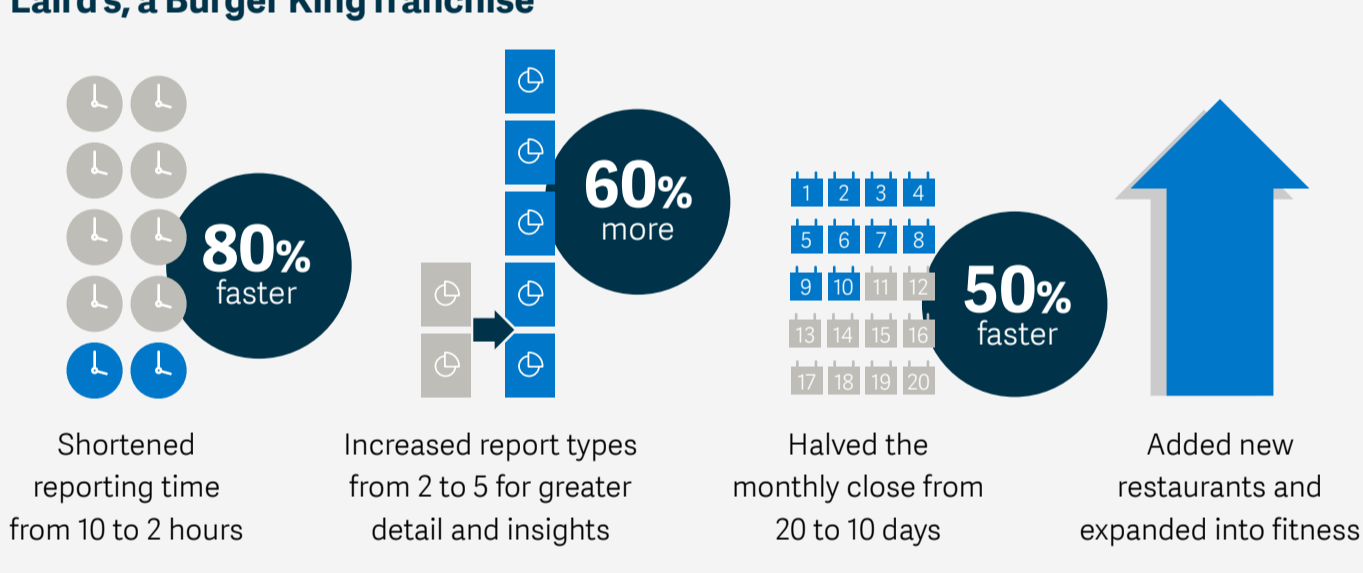
Tammy Getschman  
Director of Accounting  
S&L Companies  
Culver's franchisee



#### Real-time visibility

- View high-level trends across locations with role-based dashboards
- Pinpoint cost drivers using dimensions
- Automatically present operating results as statistical metrics
- Make proactive business decisions with real-time data

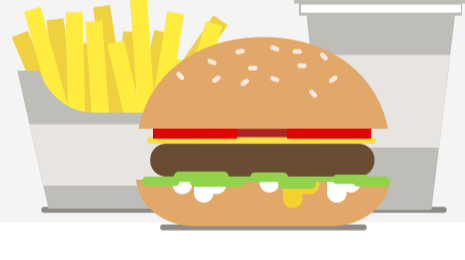
#### Laird's, a Burger King franchise



"Sage Intacct has helped streamline our business by allowing us to create twice as many reports in less than half the time we needed in the past – providing faster access to key business insights."



Pam Bakker  
Controller, Laird Management  
Burger King franchisee

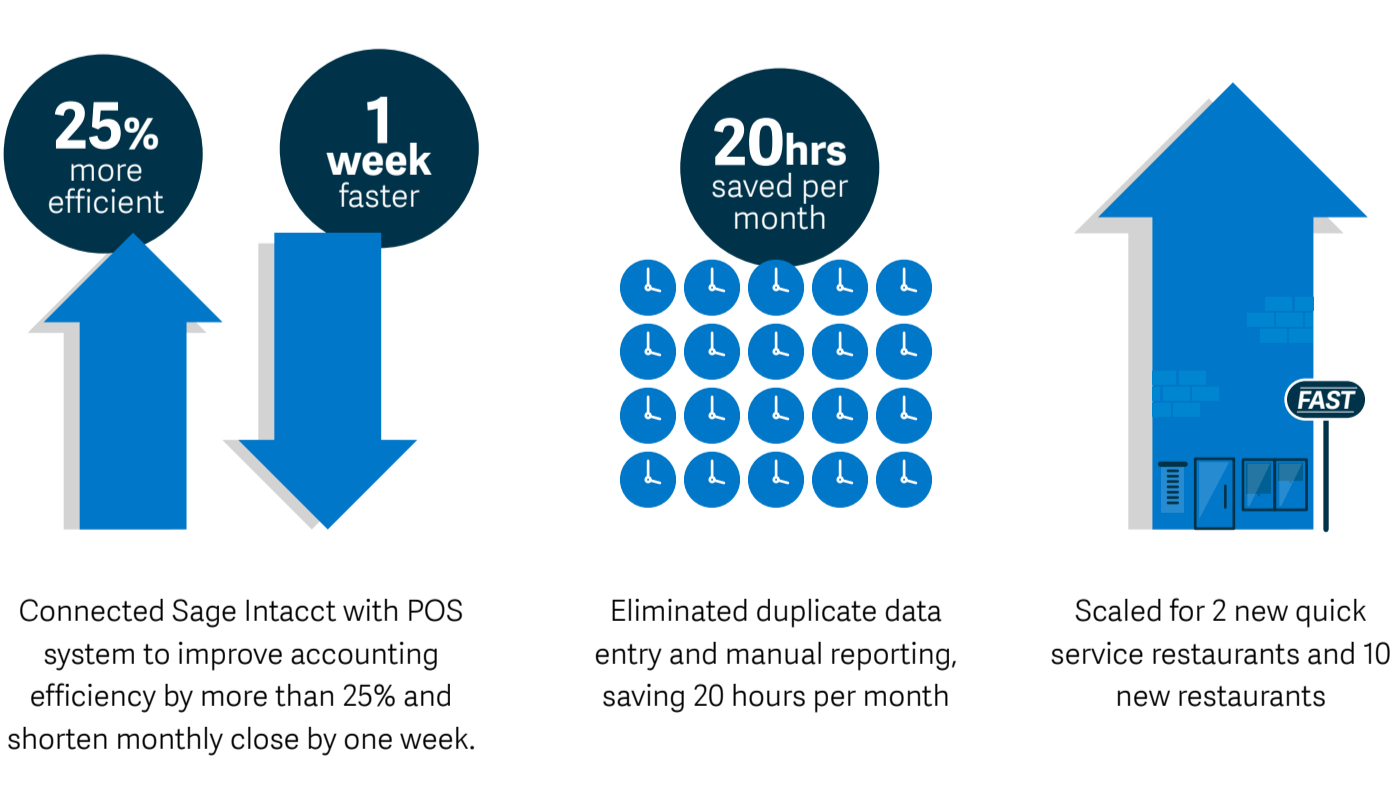


#### Ease of integration

- Seamlessly integrate with best-in-class systems, such as:
- Point-of-sale
- Accounts Payable
- Reservations
- Payroll and more

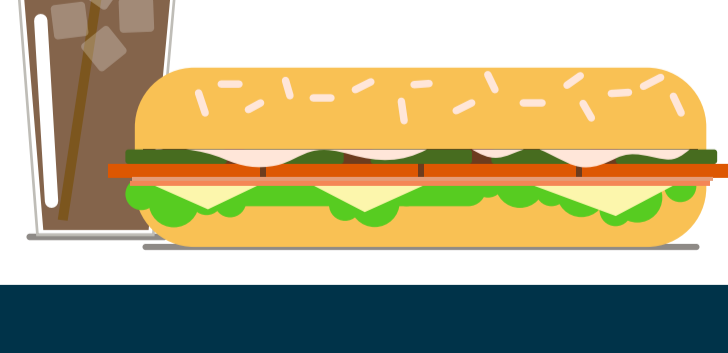
- Reduce redundant data entry
- Increase reporting speed and accuracy

#### Penn Acquisition, a Penn Station East Coast Subs franchise



"In preparation for our continued growth, we needed to transform expensive, manual tasks into efficient, automated, integrated workflows that could scale with us over time... With Sage Intacct, I have full confidence the solution will be able to handle our accelerated growth."

David Hammack  
President and Owner  
NOW Penn Acquisition  
Penn Station East Coast Subs franchisee



Sage Intacct helps restaurant finance teams evolve into strategic partners of the business, and grow profitability.

Attend an online coffee break demo to learn how Sage Intacct drives profitability through rapid business insights.

<sup>1</sup> Restaurant Business, "Here's How Competitive the Restaurant Industry Really Is," 2018

<sup>2</sup> FSR, "What is Rising Minimum Wage Doing to Restaurants?" April 2019

<sup>3</sup> USDA, "Food Price Outlook, 2019-2020," September 2019

<sup>4</sup> TD Bank, "2018 Restaurant Finance and Development Conference Survey," November 2018

<sup>5</sup> Restaurant Startup & Growth Magazine, "Ten Restaurant Red Flags," 2019

<sup>6</sup> National Restaurant Association, "2016 Restaurant Technology Survey," 2016