

## 60 Smoke Signals

*Your Sage ERP system needs alerts and workflows.*



## A Smoke Detector for Your Business Data

Monitoring (and responding to) your Sage ERP system for critical, time-sensitive business conditions is essential to the success of your organization. Like a smoke detector, Sage Alerts & Workflow detects, sends alerts about, and automatically responds to changing conditions in your Sage ERP data. Following are more than 60 examples of places across your organization that could benefit.

### Accounts Receivable

**"Is it important for you to know when a client..."**

- ... has overdue invoices ?
- ... is put on credit hold?
- ... has their credit limit changed?
- ... gets to within 10% of their credit limit?
- ... goes over 90 days past due?
- ... has more than 6 past due invoices?
- ... has not sent in a payment in over 45 days?
- ... has their bill-to address changed?
- ... has repeatedly late payments?
- ... has their credit status changed?

### Accounts Payable

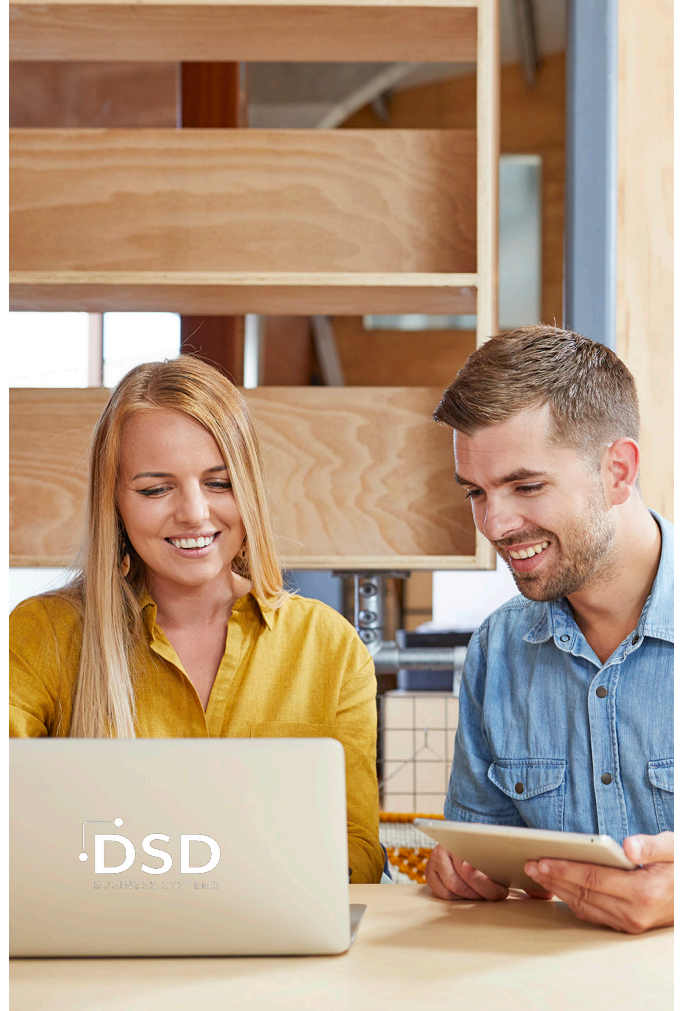
**"Do you need to know when you have a vendor..."**

- ... with invoices coming due?
- ... whose early payment discounts are about to expire?
- ... with an unusually large payment coming due?
- ... with invoices on hold?
- ... who changes their billing address?
- ... with a new reoccurring voucher starting today?
- ... who changes their payment terms?
- ... with invoices in excess of a certain total?
- ... with a new voucher over 'x' dollars?
- ... who is newly-added to your ERP system?

## Inventory

**"Would it help to manage your inventory with you knew when..."**

- ... an item is approaching its re-order level?
- ... an inventory lot is about to expire?
- ... a vendor increases your cost by more than 'x' percent?
- ... an item has not been sold in the last 30 days?
- ... your profit margin on an item falls below 'x' percent?
- ... an item is in overstock?
- ... you have duplicate item numbers?
- ... you have abnormally high backorder quantities?
- ... you have a negative on-hand situation?
- ... an item's standard cost is changed?
- ... has their credit status changed?



## Purchasing

**"Do you need to know when..."**

- ... a PO is awaiting approval for more than 'x' days?
- ... a PO's delivery is delayed?
- ... you receive items for orders on backorder?
- ... there are critical POs due for delivery this week?
- ... you receive less than 'x' percent of the quantity ordered?
- ... more than 'x' percent of the shipment is received as damaged?
- ... a PO is put on hold?
- ... a PO's status is changed?
- ... there's a large variance between quantity ordered & received?
- ... a PO's shipping address is overridden ...



### Sales Orders

**"Would it be good for sales if you knew when"**

- ... an order for a major client is placed?
- ... an order's shipment is going to be delayed?
- ... a backordered item is received in inventory?
- ... an order with an abnormally high discount is placed?
- ... an order is missing a key component?
- ... an order is placed by a client with delinquent invoices?
- ... a client stops buying from you?
- ... an order is put on credit hold?
- ... you get an order from a new client?
- ... an order's profit margin is below a certain threshold?

### Jobs / Projects

**"Would it help to know when a project..."**

- ... begins to fall behind schedule?
- ... has not been updated in over a week?
- ... surpasses 50% of its allocated budget?
- ... has its 'need' date changed?
- ... is stalled because a required part hasn't come in?
- ... has an actual cost that exceeds the estimated cost by more than 20%?
- ... isn't going to meet its deadline?
- ... has its scheduled review date changed?
- ... has its status changed?
- ... has its expenditure approved by accounting?



Want to see Sage Alerts & Workflow in action?

Contact DSD today: 800-627-9032 | [info@dsdinc.com](mailto:info@dsdinc.com)

