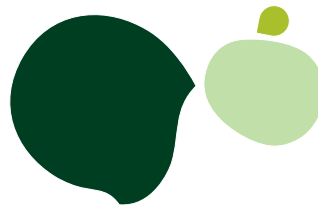


# Sage MAS 90 ERP

## Sage MAS 200 ERP




### FRx Desktop

With FRx Desktop, you'll have the ability to specify row and column formats independently and maximize the flexibility of your report formats. Combine formats with custom reporting trees that match your company's chart of accounts structure to report on specific cost centers. Using a special tool known as the "Cleaver," you can restructure your cost centers, or carve out new account segments not possible in your standard general ledger. After creating a report, you can print it, export it to an Microsoft® Excel® worksheet, drill down to examine the transaction details, or distribute it by e-mail. Plus, FRx Desktop includes links that allow you to include external spreadsheet data in reports. You can also generate multi-company consolidation reports.

FRx DrillDown Viewer - [East Sales Office]

File View Window Help



**FDD**  
Income Statement  
East Sales Office  
For the Five Months Ending May 31, 2003

	May	Percent	YTD	Percent
<b>Revenues</b>				
Distribution Sales	\$267,429.50	94.5%	\$1,182,754.79	95.9%
Service Fees	14,165.10	5.0%	44,362.23	3.6%
Freight Revenue	5,261.23	1.9%	24,654.81	2.0%
Returns & allowances	(3,775.45)	(1.3%)	(19,017.67)	(1.5%)
<b>Total Revenues</b>	<b>\$283,080.38</b>	<b>100.0%</b>	<b>\$1,232,754.16</b>	<b>100.0%</b>
<b>Cost of Good Sold</b>				
Purchases	58,225.37	20.6%	308,297.48	25.0%
Freight	3,363.74	1.2%	13,324.48	1.1%
Warehouse Payroll	39,458.52	13.9%	158,990.84	12.9%
Serviceman Payroll	2,314.87	0.8%	9,646.69	0.8%
<b>Total Cost of Goods</b>	<b>103,362.50</b>	<b>36.5%</b>	<b>490,259.49</b>	<b>39.8%</b>
<b>Gross Profit</b>	<b>179,717.88</b>	<b>63.5%</b>	<b>742,494.67</b>	<b>60.2%</b>
<b>Operating Expenses</b>				

### REPORTS

A wide variety of custom reports can be created, such as:

- Balance Sheet
- Tabular Balance Sheet
- Side-by-Side Balance Sheet
- Balance Sheet with Ratios
- Cash Flow Report
- Income Statement with Percentage of Net Sales Calculation
- Income Statement
- Regional Profit and Loss
- Rolling Quarter Income Statements
- Side-by-Side Income Statement
- Last Three Months Transaction Detail
- Departmental Transaction Detail
- Debit and Credit Transaction Detail
- Full Year Transaction Detail
- Transaction Detail Drill-Down Report (using Drill Down Viewer)
- Trial Balance
- Full Year Forecast
- Budget Variance Analysis
- Variance Analysis Using Trial Balance
- Exception Reporting
- Rotated Departments and Expenses
- Row Linking Balance Sheet and Income Statement
- Consolidated Balance Sheet
- Consolidated Balance Sheet and Income Statement
- Side-by-Side Consolidated Income Sheet
- Consolidated Balance Sheet with Eliminations
- Consolidated Income Statement
- Side-by-Side Consolidated Income Statement



## Features

<b>Real-time Data Access</b>	The FRx link allows you to build general ledger lists automatically and pull your accounting data directly from the application.
<b>Graphical Formatting</b>	FRx Desktop allows you to change fonts and colors for professional-looking report printing.
<b>Drill Down</b>	With FRx, it's simple to drill down to transaction-level detail. FRx allows users away from the office to view reports directly from e-mail, performing extended drill-down navigation.
<b>Roll Up</b>	The functional opposite of Drill Down, Roll Up allows you to consolidate business units, yielding combined totals and other information.
<b>Unposted Data</b>	Before posting data, perform a "what if" analysis on your data to determine the effects the transactions will have on your ledger.
<b>Export to Excel and HTML</b>	FRx Desktop offers straightforward exporting of formulas and values from reports to your favorite spreadsheet (for example, Microsoft Excel or Lotus 1-2-3). You can also export reports to HTML.
<b>Cleaver</b>	Use the special "Cleaver" tool to resegment accounts or carve out new account structures.
<b>Drag and Drop</b>	You can precisely move reporting units from parent to child positions and vice versa, with standard Windows drag-and-drop functionality.
<b>Account Types</b>	FRx Desktop supports account types for proper management of debit and credit amounts.
<b>XML Support</b>	XML outputs provide the foundation for supporting industry standards such as AICPA's XBRL (Extensible Business Reporting Language) standard for financial reporting based on XML.
<b>Printing Options</b>	The Print Immediately feature automatically prints a hard copy to the default printer in addition to the selected output, and the Collate option enables you to print (or collate) multiple copies.
<b>Security and E-mail Distribution by Reporting Tree Unit</b>	Send specific business unit information to multiple users by e-mail with one report.
<b>Spreadsheet Link</b>	Your reports can include links to external spreadsheet data.
<b>Reporting Trees</b>	FRx Desktop gives you an unlimited number of reporting trees.
<b>MultiCompany Consolidations</b>	Users gain the ability to generate multicompartment consolidation reports from within FRx Desktop.
<b>Security</b>	Secure by company and report templates.
<b>Account Sets</b>	Group sets of accounts under one name, then refer to and update the entire account set in a few easy steps.
<b>MAPI E-mail Support</b>	Send reports as attachments or include a link to a file stored on a shared server to predefined e-mail groups. The Demand Page viewing feature sends only the requested information.

## About Sage North America

Sage North America is part of The Sage Group plc, a leading global supplier of business management software and services. Sage North America employs approximately 4,100 people and supports nearly 2.9 million small and medium-size business customers. The Sage Group plc, formed in 1981, was floated on the London Stock Exchange in 1989 and now employs 14,500 people and supports 5.8 million customers worldwide. For more information, please visit the Web site at [www.sagenorthamerica.com](http://www.sagenorthamerica.com).